

Palle Amrutha

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CAREER OBJECTIVE

A seasoned Digital Marketing Executive with over 3 years of experience successfully managing business Analytics, designing and local SEO works, consistently delivering impactful results to the clients and a proven ability to be a designer and business analytics, project management.

EDUCATION

- **G. Pullaiah College of Engineering and Technology** Aug'2020 - June'2022
Master of Business Administration - CGPA: 8.9 / 10.0 Kurnool, A.P
- **Vasavi Mahila Kalasala, Rayalaseema University** July'2017 - June'2020
B.Sc in Computer Science - CGPA : 9.5 / 10.0 Kurnool, A.P

EXPERIENCE

- **Orange Carrot Media** Jul'2023 - July'2025
Digital Marketing Executive Hyderabad , Telangana
- **UnyKloud Technologies Pvt.Ltd** August'2022 - June'2023
Functional Associate Hyderabad , Telangana

PROJECTS

- **Ten Golden Rules**
Tools: Analytics, Google Ads, Call Rail, WordPress, Google screened.
 - Conducted in depth research and prepared structured reports to document findings and recommendations.
 - I used to work on reporting session for the TGR project and report generation.
 - Analyzed the data and generation of leads for insights.
- **Mind Spa, VetGen, Pro Foot Doctor, Quick phone Repair**
Tools: Analytics, Google Ads, Brightlocal, Google my Business.
 - Studied Analytics in Google Search Console to identify low performing content, recommending solutions that improved content performnace by an average of 12 percentage.
 - Worked in creating thumbnails for the blogs.
 - Monthly reports according to the client requirement.
- **Application Form Development and Testing**
Tools: Oracle NetSuite CRM.
 - Designed and developed custom application forms using NetSuite for Sun Community, ensuring seamless data collection and workflow integration.

SKILLS

- **SEO Toolsets:** Keyword Research, Bright Local, Technical SEO, Google Search Console, SEMrush.
- **Analytical Tools:** Zoho CRM , Reporting, Google Analytics and Data Studio, Google Ads, Ahrefs.
- **Design Toolset:** Canva, WordPress, Microsoft Office 365, Data Analysis, Slack, Zapier, Figma.
- **Soft Skills:** Communication, Teamwork, Adaptability, Time Management, Problem Solving.

INTERNSHIPS

- **Functional Associate** Internship Certification from UnyKloud Technologies Pvt.Ltd, Hyderabad.
- **HR** Internship Certification from Grama Swaraj Foundation.

CERTIFICATIONS

- **Data Studio** certification from Google Data Studio